

Dominik Ubik

Full-stack & Web3 Developer, AI-first: TypeScript, Next.js, Rust, Solidity

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USD 20M

in profit over 2.5 years from web3 projects I co-founded

20 people

the largest team I have led

250k

Google impressions in the first 3 months after registering the domain, 3.7% CTR

This CV was assembled by a system I built: scrapers for nine job boards, a database of over 200,000 listings, a module that submits applications (in development), and the renderer that produced this document. A working demo of the Zatrudnijme project.

01 Professional summary

I build web and on-chain products from zero to deployment: front-end, backend, database, smart contracts, deployment. I have been active on-chain since 2017 and a founder or co-founder since 2021. Outside web3 I build my own web and AI products and take on client work. I work AI-first: Claude Code and Cursor are engineering tools, not a shortcut. I read what the model produces and I own whatever ships to production. I am looking for a mature engineering team and a product with a longer horizon than a one-person launch.

02 Experience

Founder / Full-stack Developer (AI-first)

Nov 2024 - present

Own products and client projects · Krakow, Poland

My own products from idea to launch or sale, alongside client work: automations, websites and internal systems, from brief through to maintenance. Clients in cleaning services, building installations, hospitality and entertainment. Many of these tools started as automation for my own use; the products below I took from that stage to a public SaaS release. Architecture, backend, front-end, database and deployment on my own.

- Delivered programmatic SEO for a client in the entertainment industry: 900+ landing pages in ten languages, 250,000 Google impressions at a 3.7% CTR in the first three months after registering the domain and launching the site, and growth in the client's revenue
- Built a POS system for a club and bar in Krakow: offline operation on the venue's own machine, fiscal receipt printing on a Posnet printer, and an engine for calculating and settling staff commission
- I build my own AI tools when nothing off the shelf fits: a Claude Code plugin that convenes several models over one prompt, a Chrome extension that drives the browser from natural language, an autonomous Discord bot on Claude
- Ran outbound sales (cold calling) for Yields for three months: calls with prospects and product demos
- Designed and shipped company websites for K&D Cleaning Service in Krakow and IZU-2 F.H.U Instal-Bud in Kocmyrzow
- 800+ commits across 18 repositories, shipped in short iterations rather than monthly batches

Projects from this role

01 DejaVu AI

Full development, architecture, deployment, project sale · [dejavu.ai](#)

An AI platform built from scratch: a chatbot wired to several models, a user system with authentication and a dashboard, and tuning for production traffic. Full cycle, from concept to selling the project.

Next.js / TypeScript / AI / LLM / Vercel

02 Domknij To

Aug 2026 - present

Full development, parallel registry queries, payments, PDF generation · [domknijto.pl](#)

Property due diligence before you buy. Enter an address and the system queries 18 Polish government registries at once and assembles the report live: zoning plan, flood zones, post-mining ground, noise, building permits next door. Stripe payments, PDF export.

Next.js / TypeScript / Stripe / GIS

03	Apr 2026 - present	Zatrudnijme Full development, data aggregation, deduplication, SEO A job aggregator: Poland's nine largest job boards in a single search, over 200,000 active listings with no duplicates, gross-to-net salary conversion and city landing pages built for SEO. The module that submits applications is in development. Next.js / TypeScript / PostgreSQL / Supabase / Playwright / Python	04	Yieldo Front-end development, landing page, backend integration, cold calling - <code>yieldo.pl</code> AI Voice Receptionist: a virtual reception that works 24/7, answers calls, books appointments and answers questions about the offer. I built the responsive landing page with animations, a savings calculator, pricing and the Google Calendar integration. Next.js / TypeScript / Tailwind CSS / Vercel
05		UseCouncil Architecture, full-stack, LLM API integration - <code>usecouncil.app</code> A SaaS app where Claude, GPT, Gemini and other models answer one question in one conversation, with subscriptions and payments. Abandoned for lack of a marketing budget. Next.js / TypeScript / OpenRouter / SaaS	06	AI Video Factory Pipeline architecture, AI API integration, editing automation Automated video generation for YouTube channels: research, scenes from AI photos and video, music, dialogue and narration, audio sync through Whisper and the final edit, with no human in the loop. Python / MoviePy / OpenAI / Whisper

Founder / Co-founder - smart contracts, product, team

Jan 2021 - Dec 2025

Web3 startups (Ethereum, Solana) I founded and co-founded on-chain projects on Ethereum and Solana: virtual products and tools for traders. I started on the product and team side and took over the contracts and the code over time. Active on-chain since 2017. — The web3 projects I co-founded generated around USD 20M in profit over 2.5 years — Led a team of up to 20 people, two of them developers: product, growth and operations — Wrote and deployed smart contracts in Solidity on Ethereum for my own virtual products — Ran launches of virtual products end to end, from product and pricing through to technical execution, in an environment where a mistake in a deployed contract cannot be undone
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Projects from this role

07	Solana DEX Author, architecture, on-chain programs A decentralised exchange on Solana: on-chain programs in Rust using Anchor, with a TypeScript client on the Solana SDK. Work in progress, not yet released. Rust / Anchor / Solana / TypeScript	08	On-chain trading tools Author, integrations with the Solana and Ethereum SDKs Tools for traders working on Solana and Ethereum, written in TypeScript on both chains' official SDKs. They began as tools for me and my team and ended up on Telegram, so people could use them without running anything locally. TypeScript / Solana / Ethereum / Telegram
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03	Languages and technologies	daily	TypeScript / Next.js / React / HTML / CSS / Rust
Skills		shipped with	Node.js / Solidity / Smart contracts (Ethereum, Solana) / Python / PostgreSQL / SQL / SQLite / REST API / Electron (Windows desktop)
	The AI-first method	daily	Coding with AI agents / Prompt engineering / Working with LLMs (Claude, GPT, Gemini) / Project rules and agent context (CLAUDE.md, AGENTS.md, hooks)
		shipped with	Building agents and integrations on model APIs / Multi-stage AI pipelines with validation gates / Semantic search (embeddings, sentence-transformers) / Generative AI: image, video, audio / Process automation with AI

	Tools	daily	Claude Code / Cursor / Tailwind CSS / Supabase / Vercel
		shipped with	Codex / GitHub Copilot / Anchor (Solana) / Solana / Ethereum SDKs / OpenRouter / AI model APIs / MCP (Model Context Protocol) / Prisma / Drizzle / Stripe (payments, webhooks) / NextAuth / Astro / next-intl (i18n) / GSAP / Git / GitHub Actions / Playwright / PM2 / Whisper / AI video and audio APIs (Veo, Kling, Luma, Runway, ElevenLabs) / Technical SEO
	Outside the code	daily	Team leadership (up to 20 people) / Client communication / Autonomy: a project from zero to deployment / Fast at picking up new tools
		shipped with	Product management / Sales and cold calling / Marketing / Computer graphics / Video editing / Social media management
04	Languages	Polish native / English C1 / German A2	
05	Education	Cosinus Nowy Sacz - Post-secondary and Adult Secondary Schools	2025 - present
		General secondary school for adults (in progress)	
		School of Economics No. 4, Nowy Sacz	2019 - 2024
		Technician diploma, Economics and accounting	
06	Certifications	EKA.04 - Records management in an organisation Regional Examination Board (OKE), Polish state vocational exam	
07	Interests	Programming / Building things that do not exist yet / Psychology, including the psychology of selling / Weight training / Keeping up with AI / Trying things I have not tried before	

I hereby give consent for my personal data included in this CV to be processed by the recruiting entity for the purposes of the current recruitment process and of future recruitment processes, in accordance with Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 (GDPR). This consent is voluntary and may be withdrawn at any time.